



State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement

**Modification**

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER:** MA 999 16000000080

**NOT TO EXCEED AMOUNT:**

Begin Date: 07/18/2016

Procurement Folder: 124805

Expiration Date: 07/17/2020

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 06/11/19

Version Number: 4

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
334-242-7370  
jennifer.lorenz@purchasing.alabama.gov

**ISSUER:**

Jennifer Loretz  
334-242-7370  
jennifer.lorenz@purchasing.alabama.gov

**BUYER:**

Jennifer Loretz  
334-242-7370  
jennifer.lorenz@purchasing.alabama.gov

**CONTRACT DESCRIPTION**

MA- FireEye Inc. Products and Services  
Award Reference: RFB 010 16000000034

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

Contract Renewed

**VENDOR INFORMATION**

**Name /Address:**

VC000004220: CDW GOVERNMENT INC  
75 REMITTANCE DR, SUITE 1515  
CHICAGO IL 60675-1515

**Contact:**

Brittany Logan  
877-742-3146  
britlog@cdwg.com

## COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Hardware: 27%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Hardware Maintenance & Support: 17%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Software: 20%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Software Support: 22%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Subscription Software as a Service: 19%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Subscription Software as a Service Support: 19%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Subscription Alert Monitoring as a Service: 15%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Miscellaneous Parts (e.g., power supplies, base equipment, cables): 30%								

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

Final

16000000080	<b>Document Phase</b> Final	<b>Document Description</b> MA- FireEye Inc. Products and Services	<b>Page 4</b> of 4
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**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for FireEye, Inc. Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

**Default:**

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

**Freight:**

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

**Contract period:**

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

**Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

**Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

**Administrative fee:**

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to [telecom.admin@isd.alabama.gov](mailto:telecom.admin@isd.alabama.gov). A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance  
Division of Accounting and Administration  
PO Box 300658  
Montgomery, Alabama 36130-0658



State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement

**Modification**

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER:** MA 999 16000000081

**NOT TO EXCEED AMOUNT:**

Begin Date: 07/18/2016

Procurement Folder: 124805

Expiration Date: 07/17/2020

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 06/11/19

Version Number: 5

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**BUYER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**CONTRACT DESCRIPTION**

MA- FireEye Inc. Products and Services  
Award Reference: RFB 010 160000000034

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

Contract Renewed

**VENDOR INFORMATION**

**Name /Address:**

VC000118895: GKR Systems Inc.  
DBA: ConvergeOne  
8650 Minnie Brown Road, Suite 101

Montgomery AL 36117

**Contact:**

Mike Kerr  
3346497391  
mkerr@convergeone.com

## COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - DO NOT USE: Use 5-digit code. FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Hardware: 30%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - DO NOT USE: Use 5-digit code. FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Hardware Maintenance & Support: 20%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - DO NOT USE: Use 5-digit code. FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Software: 23%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - DO NOT USE: Use 5-digit code. FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Software Support: 20%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - DO NOT USE: Use 5-digit code. FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Subscription Software as a Service: 20%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - DO NOT USE: Use 5-digit code. FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Subscription Software as a Service Support: 20%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - DO NOT USE: Use 5-digit code. FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Subscription Alert Monitoring as a Service: 20%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - DO NOT USE: Use 5-digit code. FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Miscellaneous Parts (e.g., power supplies, base equipment, cables): 25%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - DO NOT USE: Use 5-digit code. FireEye Products & Services Catalog FireEye Products & Services Catalog: Percent Discount Technical Services to include: Consulting Services, Remediation Services, Installation Services & Support, and Training & Education Services: 15%								

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

Final

16000000081	<b>Document Phase</b> Final	<b>Document Description</b> MA- FireEye Inc. Products and Services	<b>Page 4</b> of 4
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**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for FireEye, Inc. Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

**Default:**

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**Freight:**

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**Contract period:**

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**Biddable Situation:**

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**Quote Requirement:**

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**Administrative fee:**

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Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance  
Division of Accounting and Administration  
PO Box 300658  
Montgomery, Alabama 36130-0658





**State of Alabama**  
**Department of Finance**  
**Division of Purchasing**  
**Master Agreement**  
**Modification**

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER:** MA 999 16000000082

**NOT TO EXCEED AMOUNT:**

Begin Date: 07/18/2016

Procurement Folder: 124805

Expiration Date: 07/17/2020

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 06/11/19

Version Number: 4

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**BUYER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**CONTRACT DESCRIPTION**

MA- FireEye Inc. Products and Services  
Award Reference: RFB 010 16000000034

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

Contract Renewed

**VENDOR INFORMATION**

**Name /Address:**

VS000005346: Blackwood Associates, Inc  
DBA: BAI Commercial  
1835 Forest Drive; Suite A

Annapolis MD 21401

**Contact:**

Brett Cheplowitz  
4102671904  
Brett@BAICommercial.com

## COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - DO NOT USE: Use 5-digit code. FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Hardware: 25%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - DO NOT USE: Use 5-digit code. FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Hardware Maintenance & Support: 20%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - DO NOT USE: Use 5-digit code. FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Software: 18%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - DO NOT USE: Use 5-digit code. FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Software Support: 20%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
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Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
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Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
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Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
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Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

Final

16000000082	<b>Document Phase</b> Final	<b>Document Description</b> MA- FireEye Inc. Products and Services	<b>Page 4</b> of 4
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